

## THIS FSG IS COMPRISED OF 2 PARTS

Distribution of this FSG has been approved by Akambo Pty Ltd.

### Part 1:

Provides information about Akambo Pty Ltd trading as Accountants Private Advice and the services that we provide.

### Part 2:

'Adviser Profile' provides information about the representative who will provide the services to you, 'your financial adviser' and how they are remunerated.

## PART 2

### Who is your Financial Adviser?

Your financial adviser is **Mark Rogerson** (Authorised Representative No: **001009211**). A director of **Rogerson Kenny Financial Services Pty Ltd** (Corporate Authorised Representative No: **001009210**) of Akambo Pty Ltd trading as Accountants Private Advice.

### Your adviser's contact details:

**Address:** Suite 13, 241 Blackburn Road, Mount Waverley VIC 3149  
**Phone:** 03 8847 2509  
**Email:** mark.rogerson@rogersonkenny.com.au

### What Financial Services can my Financial Adviser provide?

Mark is authorised by Akambo Pty Ltd t/a Accountants Private Advice to provide advisory and dealing services in the products as detailed in Part 1 of the Financial Services Guide.

### What qualifications and experience does my Financial Adviser have?

Mark has been providing accounting and taxation services and advice for over 10 years. During this time, Mark specialised in Superannuation and in particular Self-Managed Superannuation Funds (SMSF), where Mark is the Director in charge of the SMSF administration department at accounting firm Rogerson Kenny Business Accountants. Mark is a CPA, an accredited SMSF Specialist Advisor™ and has a Diploma of Financial Planning. Mark invests in his clients and works with them to achieve their goals and objectives.

Accountants Private Advice's financial advisers focus on assisting their clients to build wealth during their working life then specialise in managing it effectively throughout their retirement. They can provide advice on appropriate investment types and structures, risk management and insurance needs, debt reduction strategies, taxation and estate planning.

Accountants Private Advice concentrates on creating, protecting and enhancing the wealth of their clients by providing them with a personalised and superior advisory service. So, if you are looking for specialists in the field of Financial Planning, our advisers would be more than happy to discuss your future requirements.

## What do your services cost?

Rogerson Kenny Financial Services Pty Ltd is remunerated by fees paid by you and/or commissions received from product issuers. All fees and commissions are paid to Akambo Pty Ltd t/a Accountants Private Advice who then passes between 80% to 100% of the fees and commissions to Rogerson Kenny Financial Services Pty Ltd. Mark Rogerson is a director of Rogerson Kenny Financial Services Pty Ltd and receives remuneration from director fees, salary or business distributions.

### Initial Advice Fees

We will discuss your individual needs and objectives and agree our fees with you. The actual fees will depend on factors such as the complexity of your circumstances, goals and the scope of advice.

The following is a guide only:

Type of Fee	Fee Amount
Initial Advice Fee	Between \$500 and \$5,500
Review Advice Fee	Between \$500 and \$2,000

### Portfolio Management Fee / Adviser Service Fee

Accountants Private Advice may charge a Portfolio Management Fee and a Private Client Service Fee of between 0% and 2% per annum (excluding GST), agreed with your adviser, and calculated on your monthly account balance.

For example:

With an initial investment of \$100,000 - we may charge	\$2,000pa
If your account balance was \$120,000 in the second (and subsequent) years – we may charge	\$2,400pa

### Commissions on Shares & Derivatives Transactions

Depending on your arrangement with your adviser, commission may be paid by you on share and derivative transactions. The commission will range between 0 and 2%.

For example:

If you bought or sold a listed equity or derivative for \$100,000 - we may charge	\$2,000pa
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### Commissions from Issuers of Financial Products

Accountants Private Advice may receive commissions from life insurance companies when a life insurance product is recommended to you. These commissions can vary depending on the product issuer and type of product. The range of commissions is as follows:

- Initial:** Between 0% and 88% of your first year premium cost  
**Ongoing:** Between 0% and 33% of your premium cost in the second and subsequent years.

If your premium in the first year was \$500 – we may receive	\$440*
If your premium in the second and subsequent years was \$510– we may receive	\$168*

*\*These commissions are paid by the insurance company and are not an additional cost to you.*

**All fees will be clearly stated and agreed with you in the Statement of Advice.**